

| CLASS 1 | | DATE | CLASS 2 | | DATE |
|---|--|--|---|--|---|
| DATE/TIME | | | DATE/TIME | | |
| HOST | | | HOST | | |
| PRESENTER | | | PRESENTER | | |
| LOCATION | | | LOCATION | | |
| DESIRED SHARE PROGRAM PKG: | | | DESIRED SHARE PROGRAM PKG: | | |
| INTENTIONS: ENROLLMENTS VOLUME NEW CLASSES BOOKED | | FOR HOST: Share Guide/Class Planner <input type="radio"/> Enroll in Share Program <input type="radio"/> Incentive Booking Gift <input type="radio"/> Upline or class DVD teaches, I share oil experience | INTENTIONS: ENROLLMENTS VOLUME NEW CLASSES BOOKED | | FOR HOST: Share Guide/Class Planner <input type="radio"/> Enroll in Share Program <input type="radio"/> Incentive Booking Gift <input type="radio"/> Upline or class DVD teaches part, I teach part |

| CLASS 3 | | DATE | CLASS 4 | | DATE |
|---|--|--|---|--|---|
| DATE/TIME | | | DATE/TIME | | |
| HOST | | | HOST | | |
| PRESENTER | | | PRESENTER | | |
| LOCATION | | | LOCATION | | |
| DESIRED SHARE PROGRAM PKG: | | | DESIRED SHARE PROGRAM PKG: | | |
| INTENTIONS: ENROLLMENTS VOLUME NEW CLASSES BOOKED | | FOR HOST: Share Guide/Class Planner <input type="radio"/> Enroll in Share Program <input type="radio"/> Incentive Booking Gift <input type="radio"/> I teach, upline or class DVD supports | INTENTIONS: ENROLLMENTS VOLUME NEW CLASSES BOOKED | | FOR HOST: Share Guide/Class Planner <input type="radio"/> Enroll in Share Program <input type="radio"/> Incentive Booking Gift <input type="radio"/> I teach entire class |

PLAN ONE-ON-ONES

| ONE-ON-ONES | |
|--------------------------------|--------------------------------|
| NAME | NAME |
| DATE & TIME | DATE & TIME |
| Enrolled <input type="radio"/> | Enrolled <input type="radio"/> |
| NAME | NAME |
| DATE & TIME | DATE & TIME |
| Enrolled <input type="radio"/> | Enrolled <input type="radio"/> |
| NAME | NAME |
| DATE & TIME | DATE & TIME |
| Enrolled <input type="radio"/> | Enrolled <input type="radio"/> |
| NAME | NAME |
| DATE & TIME | DATE & TIME |
| Enrolled <input type="radio"/> | Enrolled <input type="radio"/> |

| CELEBRATE ELITE | | | |
|-----------------|----|-------------------------------|----|
| CLASS 1 VOLUME | PV | CLASS 4 VOLUME | PV |
| CLASS 2 VOLUME | PV | ONE-ON-ONES | PV |
| CLASS 3 VOLUME | PV | SCHEDULED LRP VOLUME | PV |
| | | TOTALPV | |
| | | 3000 OV= you're <i>elite!</i> | |

*Enrollment Incentives: _____

Calculate number of classes needed by dividing total PV needed by average class volume.

*Recommended offer for enrolling with a kit withing 24 hours of class: dōTERRA keychain

For also booking a class: fill keychain with Lavender, Melaleuca, Lemon, OnGuard®, Peppermint, Slim & Sassy®, DigestZen®, Breathe